

BUSINESS MODEL

Blueprint to Long-Term Value-Creation

INPUT



Financial Capital

- Equity: ₹ 27.28 Crores
- Reserves: ₹ 5,361 Crores
- Capital Employed: ₹ 6,795 Crores
- Net Debt: ₹ 256 Crores



Manufactured Capital

- Property, Plant and Equipment: ₹ 2,313 Crores
- Manufacturing Facilities: 7
- Manufacturing Locations: 5
- Assets under Construction: ₹ 1,649 Crores



Intellectual Capital

- Digitalisation/technology/process improvement initiatives
- R&D professionals employed: 108
- Investments in R&D: ₹ 24.91 Crores



Human Capital

- Employees on payroll: 2,830
- Contractual employees: 3,319
- Women employees: 102
- Total manhours of training: 1,01,372
- Continuous investment in training and development and health and safety initiatives



Social and Relationship Capital

- Customers: 1,500+
- Suppliers: 3,000+
- CSR expenditure: ₹ 24.36 Crores



Natural Capital

- Water withdrawal: 34,06,694 KL
- Energy consumption: 6,69,21,75,878 MJ
- Investment in environment conservation activities: ₹ 10.19 Crores

PROCESSES



For customers

We offer high-quality, innovative products and solutions to our customers.



For providers of financial capital

We strive to deliver sustainable and profitable growth.



For our employees

We nurture a highly skilled and dedicated workforce through continuous learning and development and capability building.

VALUE GENERATED

**Research & development**

Our team focuses on innovating new compounds/ value-added products, improving processes of existing products, and recovering products from effluents.

**Raw material procurement**

We source raw materials from suppliers and transport to our plants via water and surface transport.

**Processing**

We use various complex processes to manufacture products. The effluents generated during the manufacturing process are recovered to develop by-products where possible and the rest are treated for safe disposal.

**Supply chain management**

The products are sent to B2B customers across diverse sectors through water and surface transport.

**For communities**

We ensure sustainable development of communities through meaningful initiatives and reduced environmental footprint across our operations.

**For suppliers**

We maintain a responsible supply chain for smooth, uninterrupted operations. We also engage with our suppliers for knowledge enhancement, process improvements and product applications.

OUTCOMES

Financial Capital

- Revenue: ₹ **8,282** Crores
- EBITDA: ₹ **1,176** Crores
- Profit After Tax: ₹ **697** Crores
- EPS: ₹ **51.12**
- Return on Capital Employed (RoCE): **14%**
- Dividend: ₹ **7.50** per share
- Cash and cash equivalents: ₹ **884** Crores
- Net Worth: ₹ **5,389** Crores
- Market capitalisation: ₹ **27,043** Crores

Manufactured Capital

- **34+** high-quality products
- **333** KT Phenol production

Intellectual Capital

- New products launched: Developed lab processes for Schiemann platform-based fluoroaromatics
- Cumulative patent applications filed: **77**
- Total patents granted: **22**

Human Capital

- Lost Time Injury Frequency Rate (LTIFR): **0.29**
- Incidents of labour unrest: **NIL**
- Revenue per employee: ₹ **1.35** Crores
- Employee Engagement score: **70**
- Highly motivated employees

Social and Relationship Capital

- Impacted **7,00,000+** lives through CSR activities
- Long-term customer relationships
- Strong relationships with supply chain partners

Natural Capital

- Reduction in emission per tonne of production: **6.2%**
- Energy Savings: **32,25,464** KWH through renewable energy
- Water Recycled: **7,44,751** KL
- Waste recycled: **71,358** MT